

**Turning Every Stone:
Identifying limited resource, traditionally under-served forest landowners in
North Carolina and Virginia**

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In this paper, we describe the process of ‘turning every stone’ in order to identify and locate limited-resource and traditionally under-served forest landholders in North Carolina. Compiling a database of these landholders ensures success in completing our research and education goal – to strengthen the capacities of limited-resource, traditionally under-served farm and forest landholders so that they can sustainably and profitably manage their natural resource base. We will also be constructing an information base about the financial and structural impediments to their participation in forest products and services sectors of the coastal plain economy. Our findings will inform recommendations to state and federal agencies about how best to target information and services to this population of landholders.